

WAY *to* SUCCESS



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WAY to SUCCESS

STEP BY STEP



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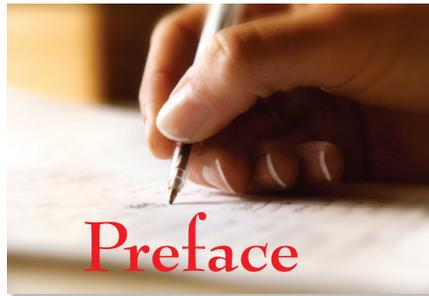
First Edition 2014

ISBN : 978-93-83746-90-3

Code : 01476

PRINTED IN INDIA

By Rajendra Ravindra Printers Pvt. Ltd., 7361, Ram Nagar, New Delhi -110 055
and published by S. Chand & Company Pvt. Ltd., 7361, Ram Nagar, New Delhi -110 055.



Whenever things do not happen the way you want them to, there is a temptation to name it fate, the karmas. This is how you deal with setbacks; you are consoling yourself. Situations do not remain same ever; there are troughs and valleys in life. The essence of life is about falling and getting back up.

Almost all the people strive for success all their life. The meaning of success comes in many forms, and many definitions. It depends on what you are searching for in life, and searching for in job/business. The definition of success of athlete and surgeon will vary and so is for the homemaker. An athlete may perceive success as breaking the record, while the surgeon may see a surgery that save human life, for a homemaker success is upbringing a healthy and cheerful family. Perspectives on success are as multiple, but we need to start narrowing down an understanding of success. There is a difference between Accomplishment, Success and True Success.

Accomplishment is where you have engaged in the task or action that you attempted, and have obtained the desired results. It is based on what was expected, and what results were done. This is a daily happening in the world and marketplace. People accomplish things all day long, but really achieve no success in those actions.

Success is something different. Success to most people is when you have an ongoing string of accomplishments that when put together, add up to a major gain in life known as success. The addition of all the accomplishments in a person's career or life can view as success in their life and business/job. Success then is an ongoing realization and obtainment of worthy desired results, concerning actions, life, business, wealth, or a worthy ideal.

Success in a job interview starts with an interest and gusto. Leave no doubt as to your level of interest in the job. You may think it is unnecessary to do this, but employers often choose the more enthusiastic candidate in the case of a two-way tie. A worthwhile interviewing goal is to link your abilities with the company needs in the mind of the employer so you can build a strong case for why the company should hire you. The more you know about each other, potential you will have for establishing rapport, and making an informed decision.

But there is even a higher level of success. There is a more powerful level of High Achievement. That is why we call the Path to Success "Success to Success." We all move from Glory to Glory, and we all must move from one level of success to another. It is called "True Success."

True Success is simply the realization and obtainment of a worthy goal or result that your heart is deeply connected to. It is what produces Passion. It is what people die for. This is why some people explode out of the gates and create success easily, and others struggle all their life. They are operating on a completely different realm of success and actions.

A success is soaked with Emotion, Powered by Passion, and Driven by Destiny, and Forged with the Fire of the Heart. That is why so many athletes and artists have long careers. Their heart is attached to their success. That is why entrepreneurs/ executives many times have long careers. They are operating in their Passion and True Success Power. Many business people today have experienced True Success in their life on an ongoing basis.

People accomplish things every day. People succeed every day in the marketplace as well as the professional field. True Success has to be Passion driven, with a heart on fire. True Success is result of a Dream that cannot be denied. It is driven by a focus that is unrelenting. It is driven by actions that will not be contained. And a Force that knows no failure drives it.

This book is all about driving you by Success, not just pursuing it. And within that, little difference is the meaning and power between Success and True Success.

Dr. Jatinder Singh
Dr. Ranjeet Mehta

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CHAPTER

1

Manage Relations for Success



This chapter offers you opportunities to understand the following topics:

- How Relations are formed?
- Nurture Your Relationship
- Magnify Your Personal Power – Build Strong Bonds
- Lead by Example
- Value and Cherish the Company of People
- Aligning Thinking Styles
- Admit Your Faults
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- Think Win-Win



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