

Radharaman Agarwal

Dynamics of Achieving



Objective • Goals • Ambition • Positive Outlook

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Personality formation • Character-strength • Pleasing Personality

Stress Management • Time Management • Leadership

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Over **200** Quotations • **101** Examples • **56** Power Tips • Diagrams • Tables

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By
Radharaman Agarwal



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Dedicated
to the loving memory
of
my mother



(Mrs.) Chanda Devi

-Radharaman Agarwal

PREFACE

Today, in the age of competition, the talk of personality development is almost seen everywhere for achieving success. In this context, I have a relevant question : have you decided your aim that you have to achieve in your life ? With a positive thinking you must, first, set an objective of your life, as the personality is formed in accordance with the pre-decided aim of life (to be attained). If you are progressing without an aim, all your efforts would go in vain, for success without goal has no positive meaning. In reality, where there is a purpose of life, it is there that efforts have a true value, meaning and there exists the need of an impressive personality for achievements. In other words, attaining the objective (set for life) through goals is success, for which you make efforts. In fact, objective is the destination where you have to reach through successive realization of worthy goals (of tasks) set out one after another.

Veteran lawyer, Pt. Motilal Nehru, had sent his son, Jawaharlal Nehru, to London for study at the age of twelve with the intent that he would become successor in his legal profession. He returned to India with a barrister degree, but he had no interest in pursuing the profession. Contrary to his father's wish, he decided to immerse himself in the nation's cause. To become a popular leader, he needed an idealistic personality, which he developed in the fold of Mahatma Gandhi. After independence, it resulted in Jawaharlal being the first Prime Minister of India till his death. This was the goal of his task and objective of his life that he had set in.

Evidently, in order to make a significant life, we have to set an objective with a positive thinking, which makes our direction. We have to proceed in that direction and tread on the road to success. In this direction we have to build a goal of individual task according to our interest and then strive to achieve it, and this process will continue till we attain our objective. This is what we call the success of life— the fulfilment of a purposeful life.

Here I would like to make it clear that the two words, 'aim' and 'goal', are not synonymous but complementary to each other. Almost everyone has an 'aim' of life, *i.e.*, to make a successful career. To achieve this end, we have to set a goal of each task and then to accomplish it successfully. When first goal is achieved, the second goal appears and on its realization the third goal comes before us, and this process goes on. Hence, it is necessary that we treat each success as our journey till we achieve our 'aim'. **Edwin C. Bliss** has said—

“Success doesn't mean the absence of failures; It means the attainment of ultimate objective. It means winning the war, not every battle.”

What is inside this book ?

This book has been written to serve as a manual, describing the tools one will need to achieve success, step by step. It contains the principles that will help you build a meaningful life. This book guides you how to establish new goals, make action-plan and how to be successful in every step so that you can easily attain your objective.

This book includes the life-sketch of Eklavya, a poor boy of Mahabharata era, who, though living in a wretched condition, possessed all requisite qualities of a dynamic personality. He had so much yearning to become the best archer in the world that he, with his positive and optimistic outlook, perceived a ray of hope even in an atmosphere of darkness and struggled to attain the objective of his life. Ultimately, he was successful in his aim through achieving his goals.

Further, it contains 101 inspiring examples, 230 quotations of great thinkers, 56 power tips given at the end of each chapter, besides the useful tables and diagrams. For your convenience I have also given the index of subject-matter in this book.

I heartily invite your comments and suggestions for further improvement of the book.

With best wishes,

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—**Radharaman Agarwal**

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Objective

[Foundation of Success]

“Ours is a world where people don’t know what they want and are willing to go through hell to get it.”

– **Don Marquis**

Prior to the beginning of life on earth, God crafted a clay-effigy of man and, showing it to all deities, he said, “Look, this is my best creation – the Man, which shall prove to be the noblest work of mine on earth.” All were surprised and said, “Lord! If you consider it your best creation, you should have made it of a superb material (than soil).” The Supreme Being laughed at their foolishness first, and then explained, “The soil is extremely fertile to produce any precious things of life; similarly, Man has a fertile imagination and promising wisdom to explore numerous opportunities and possibilities; he would produce many multi-utility products for the usage of mankind. As such, by using the intellect’ he would successfully carry out My Wishes on earth.”

Now it can be said that way – to become a big man from a small one is a task of much significance. A little droplet of water progresses to take shape of the ocean. Similarly, if an individual comes to realize the purpose for

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which God has sent him on earth, he would march towards the progress of the world, thereby elevating his life to the heights, for he is endowed with intellect and intelligence.

Thus, it clarifies that the basic element of a successful life is the objective– the purpose of life. **Michel De Montaigne** has said –

“No wind makes for him that hath no intended port to sail unto.”

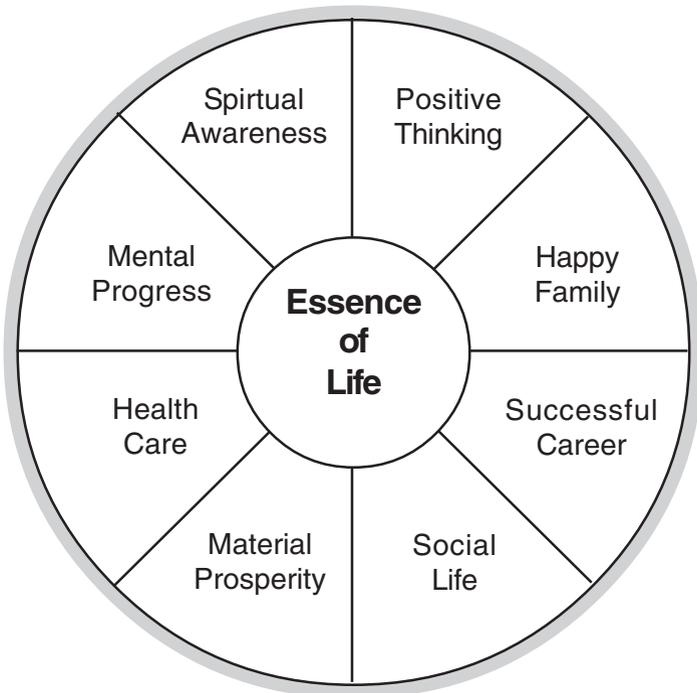
● **What should be the objective?**

This is an important question. I would discuss five persons as an example here, who individually have different view - points of life :

- ★ First person doesn't have a definite objective of his life. Instead, he firmly believes in destiny.
- ★ The aim of second person is only to earn money in life.
- ★ Third person considers most becoming powerful as his objective in life, for he thinks due to power he would automatically get riches and fame.
- ★ Fourth person is very industrious and dutiful, having a great wish to rise to the heights of glory.
- ★ Fifth person aims at leading a meaningful life by performing all his duty - bound actions in consistency with a healthy mind.

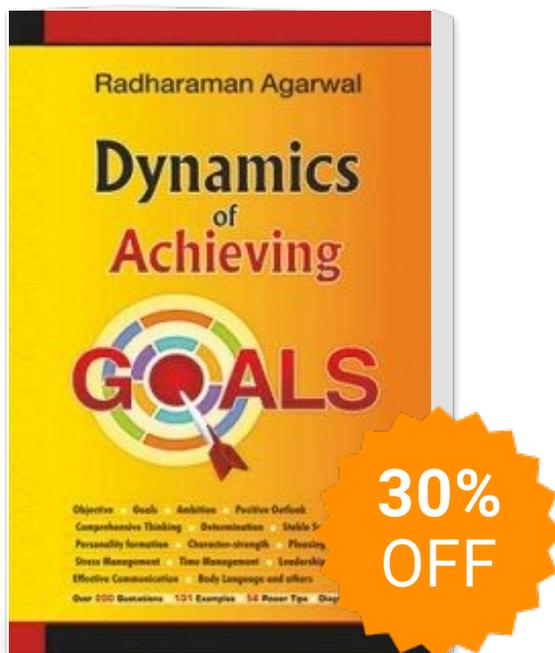
In this perspective, whose viewpoint do you like the most ? You have seen – the first person is aimless; second person believes in accumulating wealth as he is carried over by the glamour of money; third person wants

to become powerful even at the cost of ethical values; fourth person is ambitious to establish his identity in society and the country through self-respect, and the fifth person's view is largely towards the meaningful life, which means an all-embracing, fulfilled existence. The last objective makes human life having a complete personality as it contains balance of eight distinct attributes shown in the following cycle—



Our life is like a wheel with eight spokes, which represent the eight attributes (as shown above). While setting the objective of life one has to bear in mind all these spokes, since the success of life depends upon the fine balance of these attributes.

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